



## **INDIAN SINGERS' RIGHTS ASSOCIATION**

818, 8<sup>th</sup> Floor, Crystal Paradise, next to Janki Centre Link Road, Andheri (W), Mumbai - 400 053.  
Phone : +91 22 40104666 / 40123666 • Email : info@isracopyright.com • www.isracopyright.com

### **TARIFF 1 : RADIO BROADCAST**

**Scope :** This Tariff is applicable to utilization of Performers Performances over Radio through Broadcast

#### **Royalty Rates :**

The Radio Broadcaster can choose either of the 3 Licencing structure Options given hereinbelow. Once chosen the Option, the Radio Broadcaster will have to follow the same for a 3-year period post which he can switch over.

#### **Option 1 : Based on %age of Gross Revenue**

The Radio Broadcaster shall pay the Royalty/License Fees Per Radio Station Per City calculated as per table below :

%age Utilization of Performance	%age of Gross Revenue Payable	On Category of Station Subject to Minimum of Rs.				
		A+	A	B	C	D
Less than 25%	1%	80,00,000	48,00,000	24,00,000	12,00,000	4,00,000
26% to 50%	2.5%					
51% to 75%	4%					
76% to 90%	5%					
91% and above	7.5%					

#### **Option 2 : Based on Lumpsum per Hour discounting for City & Time of Usage**

The Radio Broadcaster shall pay the Royalty/License Fees Per Radio Station Per City calculated at Rs. 500/- per hour and then apply the following discounts as per table below :

Category of Cities	%age of Discount	%age of Discount – Time –wise			Subject to Minimum Rs.
		Prime Time (4hrs)	Standard Time (12hrs)	Night Time (8hrs)	
A+	0	0	25	50	1,00,00,000
A	0				60,00,000
B	20				30,00,000
C	30				15,00,000
D	50				5,00,000





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**Option 3 : Based on per Song Airplay per City Category without discounting for Time of Usage**

The Radio Broadcaster shall pay the Royalty/License Fees Per Radio Station Per City irrespective of the time of usage as per table :

Category of Cities	Per Song Play Rs.
A+	100/-
A	50/-
B	25/-
C	10/-
D	5/-

**General Conditions :**

1. This Tariff comes into force from 21<sup>st</sup> June, 2012 and applies to all Royalties/License Fees falling due on or after 21<sup>st</sup> June, 2012.
2. There will be an upward revision by 10% ever year on all the above Minimum amount till 13<sup>th</sup> June, 2023.
3. Category of Cities shall be as per existing Government norms as they stand today and as amended from time to time.
4. Royalty/License Fee shall be paid in advance which would be the Minimum specified. At the end of the 12-month period, the Licensee shall submit its detail for calculation of the exact amount for the previous year within 30 days of the end of the 12-month period and shall pay the balance forthwith
5. All Royalties/License Fees are exclusive of all VAT/Taxes/Levies
6. For the purposes of Gross Revenue as per Option 1 above, Gross Revenue shall mean the Total Gross Revenue of the particular Radio Station for the full fiscal year as reported in their Annual Accounts. Gross Revenue is excluding Service Tax/VAT as the case may be. The figure to be taken for computation of the Gross Revenue shall be –

***Gross Revenue (excluding Service Tax/VAT) minus 15% Agency Commission***

7. This Tariff shall at all times be governed by Section 33A of the Copyright Act, 1957 read with Rule 56 of the Copyright Rules 1958 as amended in 2012 and as amended from time to time thereafter.

